

# Real Estate Professional FAQ

## **Q: How can the Commission's programs help me?**

A: The Commission's programs can expand your client base, putting homeownership within reach for many families who otherwise might struggle to bridge the financial gap. This helps you sell more homes, play an important role in the community, and expand your clients' options.

## **Q: How can the Commission's programs help my buyers?**

A: The Commission's programs empower potential homebuyers with the financing assistance and information they need to purchase a home of their own, turning them from renters into buyers.

## **Q: How can I get started?**

A: [Read our information sheet](#) about our home loans and downpayment assistance to learn more. We also recommend that you take our Commission home-loan training. You'll earn six clock hours and learn everything you need to know—plus you'll be eligible to teach Commission-sponsored homebuyer education classes. Register for trainings at [wshfc.org/sf/info.html](http://wshfc.org/sf/info.html).

## **Q: How can I connect with a lender to teach homebuyer education classes together?**

A: After you attend our training, we'd be happy to help you find a Commission-trained lender partner. Email your request to [info@heretohome.org](mailto:info@heretohome.org). Include the county/counties you are interested in.

## **Q: Where do I register to be "certified"?**

A: We don't certify instructors. You may teach Commission-sponsored homebuyer-education classes in partnership with a loan officer after completing both AM & PM sessions of the WSHFC Home Loan Programs Training. Register here: <http://www.wshfc.org/sf/infoHA.html>

## **Q: I took a Commission training. Where are my clock hours?**

A: Log into your account to access your clock hours, or contact the Washington Association of Realtors at [EducationServices@warealtor.org](mailto:EducationServices@warealtor.org). Provide them the month and year you took our training along with sponsor # S-1087 and course # C-9749. They will locate you in their records and email your clock hours.

## **Q: I have a question that isn't in the FAQ – whom should I contact?**

A: Just email us at [info@heretohome.org](mailto:info@heretohome.org) if you have additional questions. You can also call 1-800-767-HOME.