



WASHINGTON STATE
HOUSING FINANCE
COMMISSION



Non-Metro Pool Interested Parties Meeting 9% Program Policy Discussion

April 30, 2026

Agenda



- Introduction
- Recap on Engagement and Approach
- Policy Focus Areas
 - Discussion: Additional Low Income Set Aside, Priority Populations
 - Awareness: Additional Use Period, Energy, TOD, Job Centers
- Discussion
- Next Steps

Recap from Past Engagement



Content Presented

- Recent Portfolio Data showing impacts and affordability outcomes
- Alternative AMI targeting approaches by other HFAs

Feedback

- Broad support for deep affordability goals
- Strong interest in additional flexibility
- Feasibility concerns for non-PSH projects within current scoring framework

Requests

- Portfolio data further separated by geographic pools
- Additional engagement

Policy Focus Area: Affordability



Updated Data

- Additional data analysis by geographic pool

Revisit Current Policy

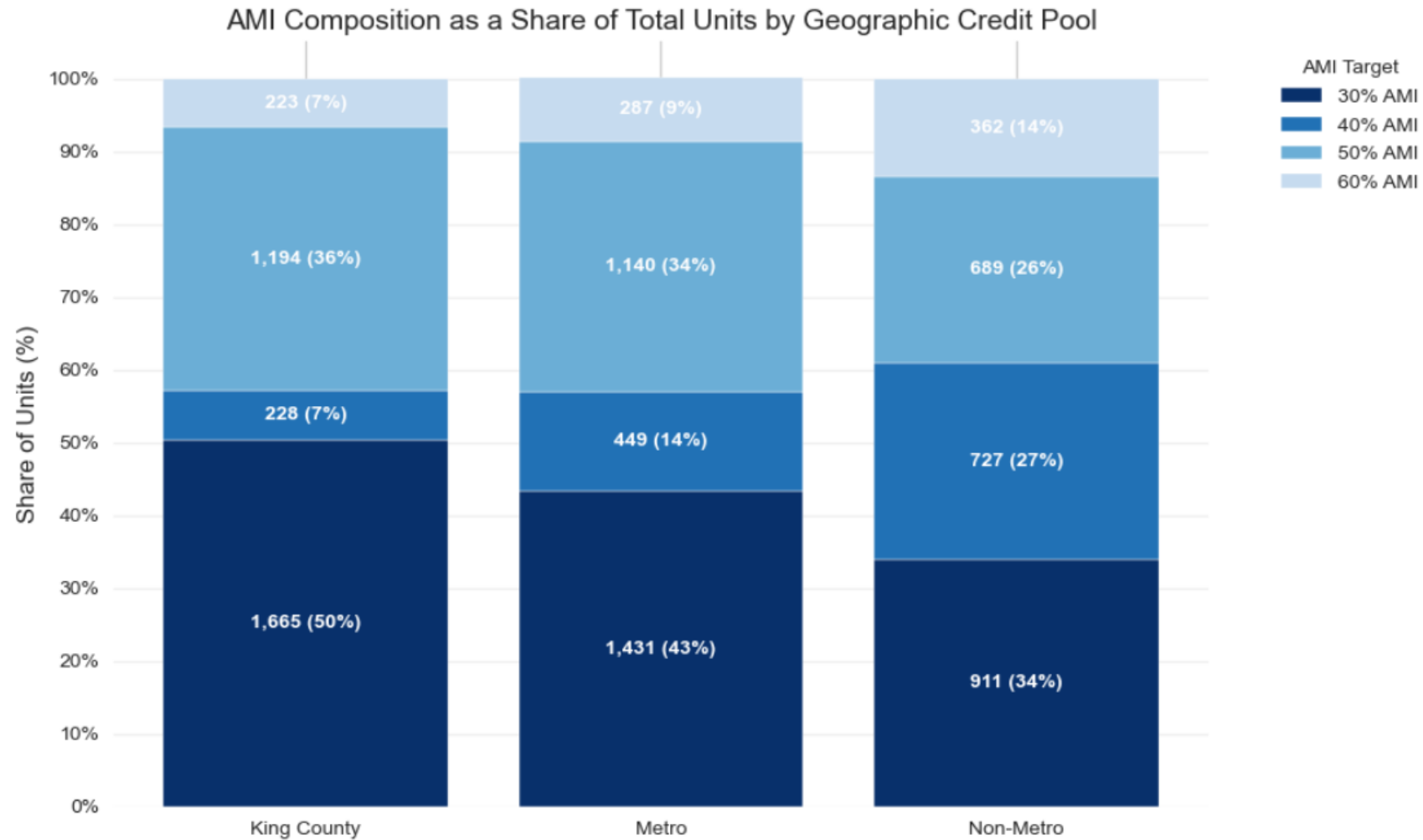
Introduce Two Potential Ideas for Consideration

- General concept
- Differences/similarities from current policy
- Intended impacts

Discuss

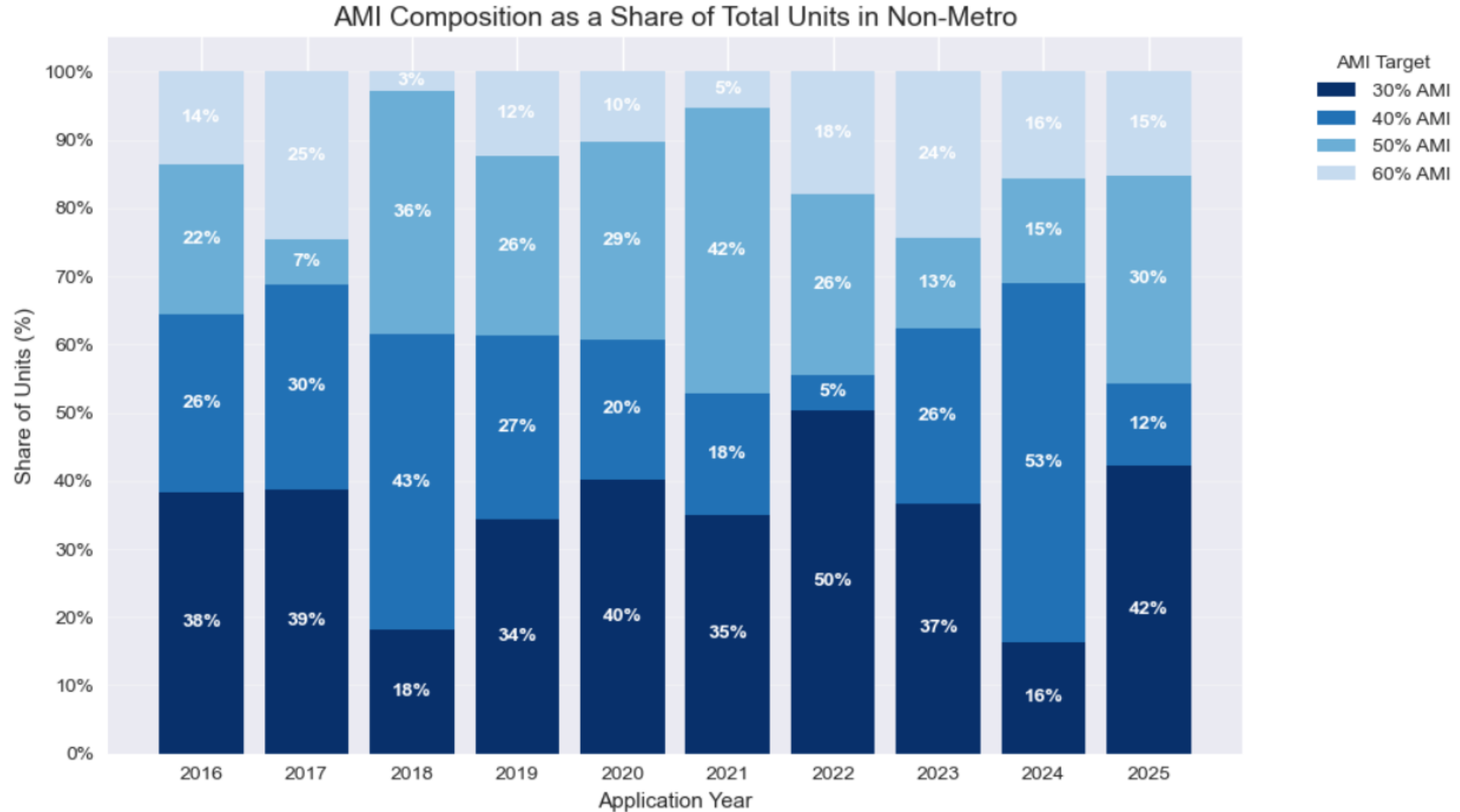
- Are either of these options an improvement from current policy?
- Do either of these options address the issues/barriers you face meeting the need in your area?

AMI Composition Varies by Credit Pool



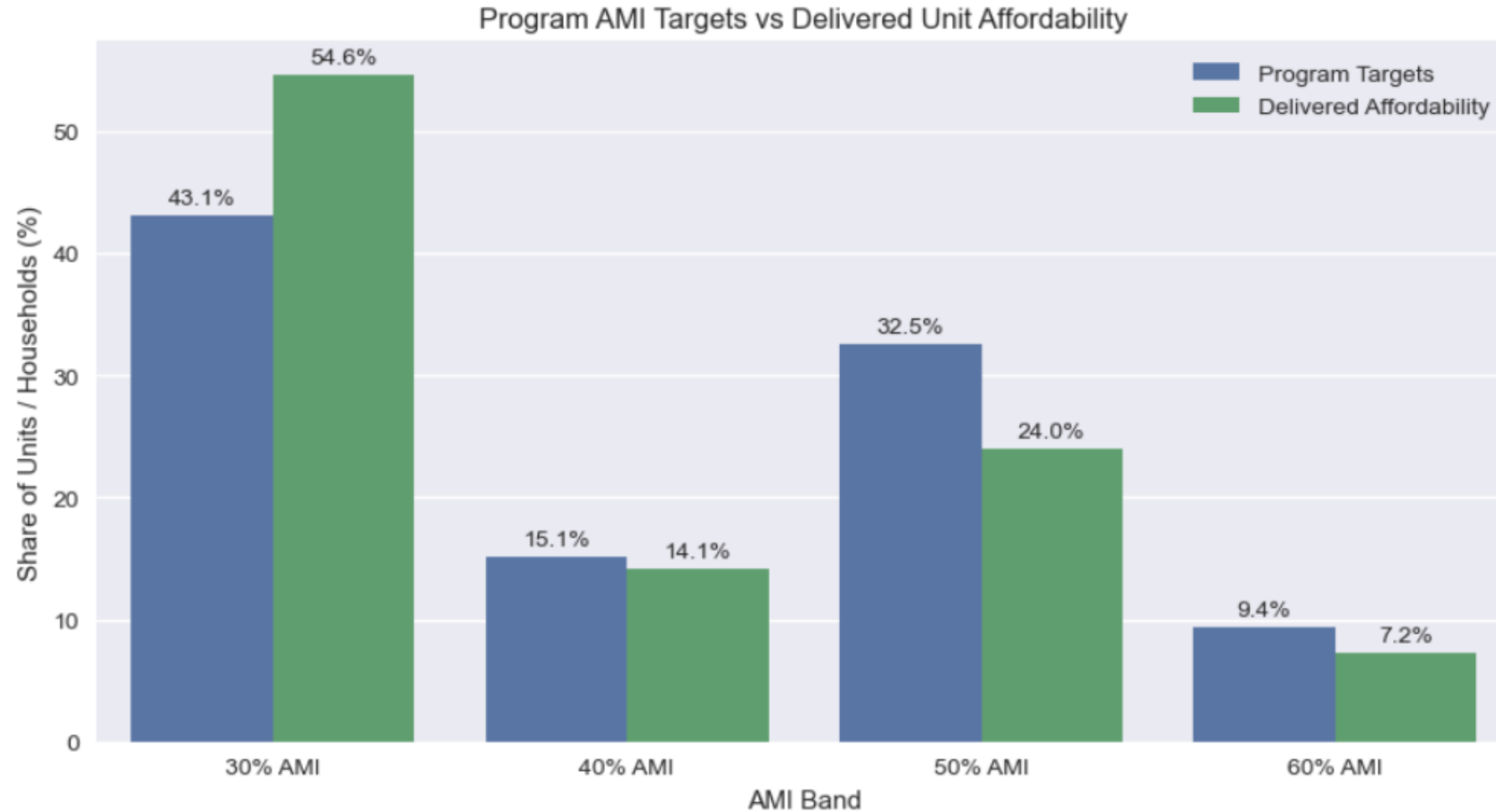
Source: WSHFC internal operational database. Includes data from projects that received a 9% credit allocation in 2016-2025.

AMI Composition in Non-Metro Pool (% of total units)



Source: WSHFC internal operational database. Includes data from projects that received a 9% credit allocation in 2016-2025.

Program AMI Targets vs. Actual Unit-Level Income Restrictions

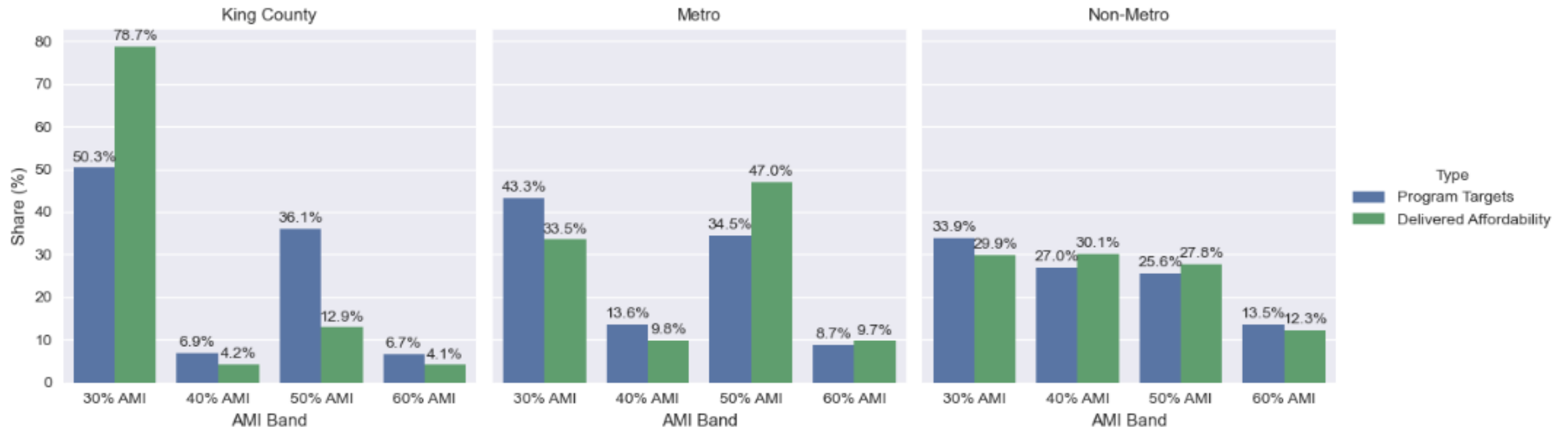


Source: WSHFC internal operational database. Includes data from projects that received a 9% credit allocation in 2016-2025.

Program AMI Targets vs. Actual Unit-Level Income Restrictions



Program AMI Targets vs Delivered Affordability by Credit Pool



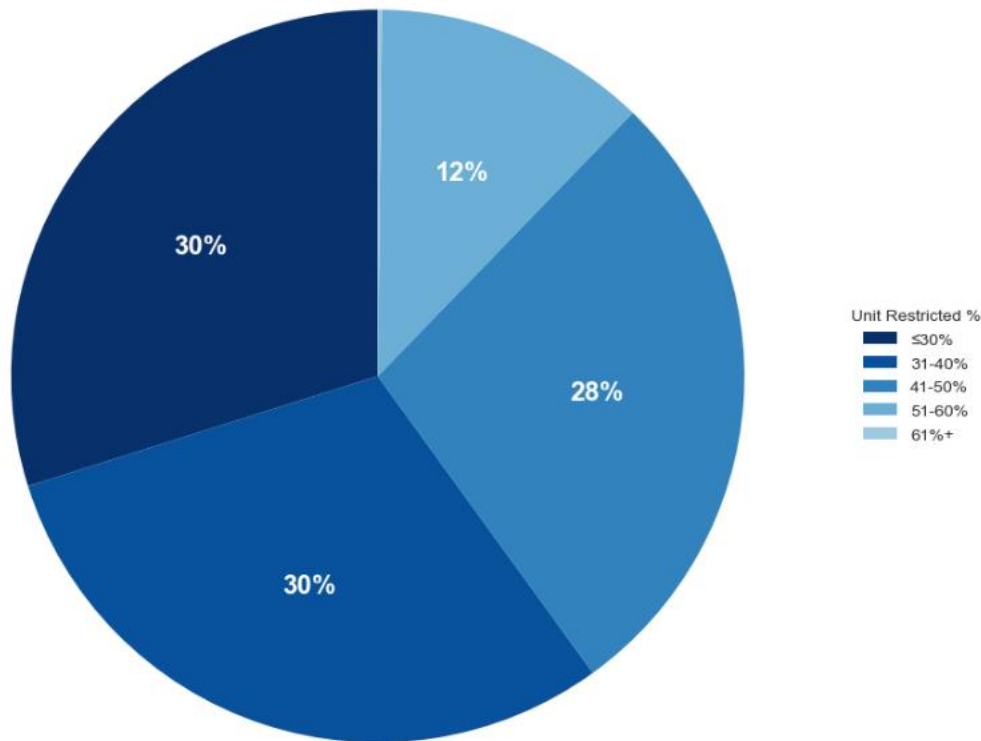
Source: WSHFC internal operational database. Includes data from projects that received a 9% credit allocation in 2016-2025.

Unit Restricted % vs. Actual Household Income

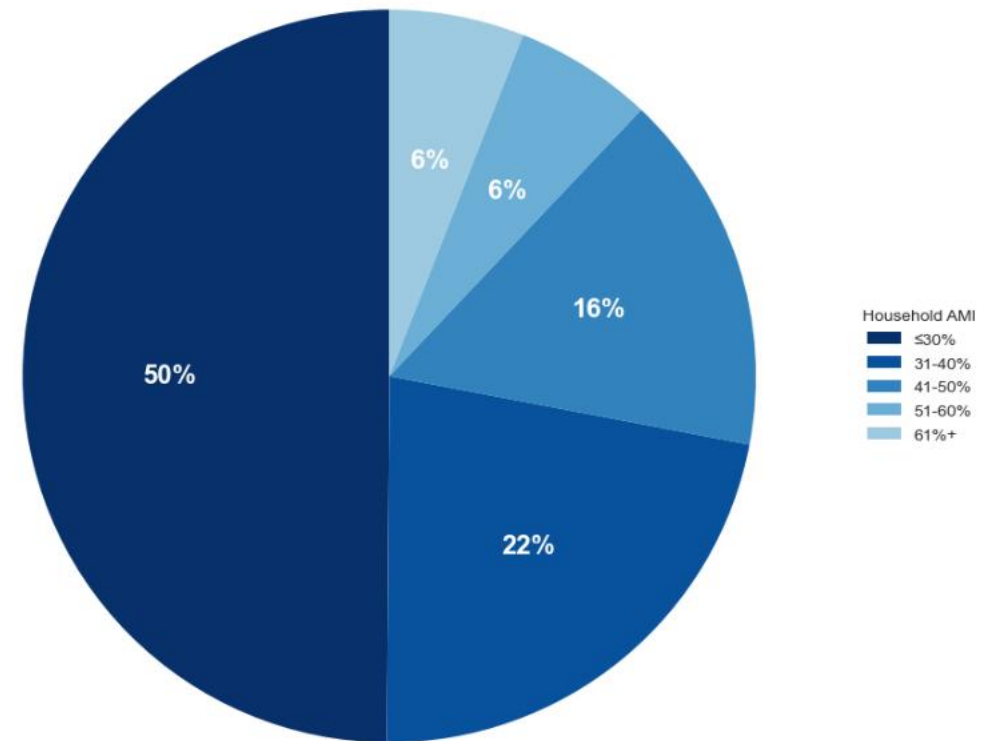


Occupied units, report years 2020-2025

Unit Income Restrictions (Non-Metro)



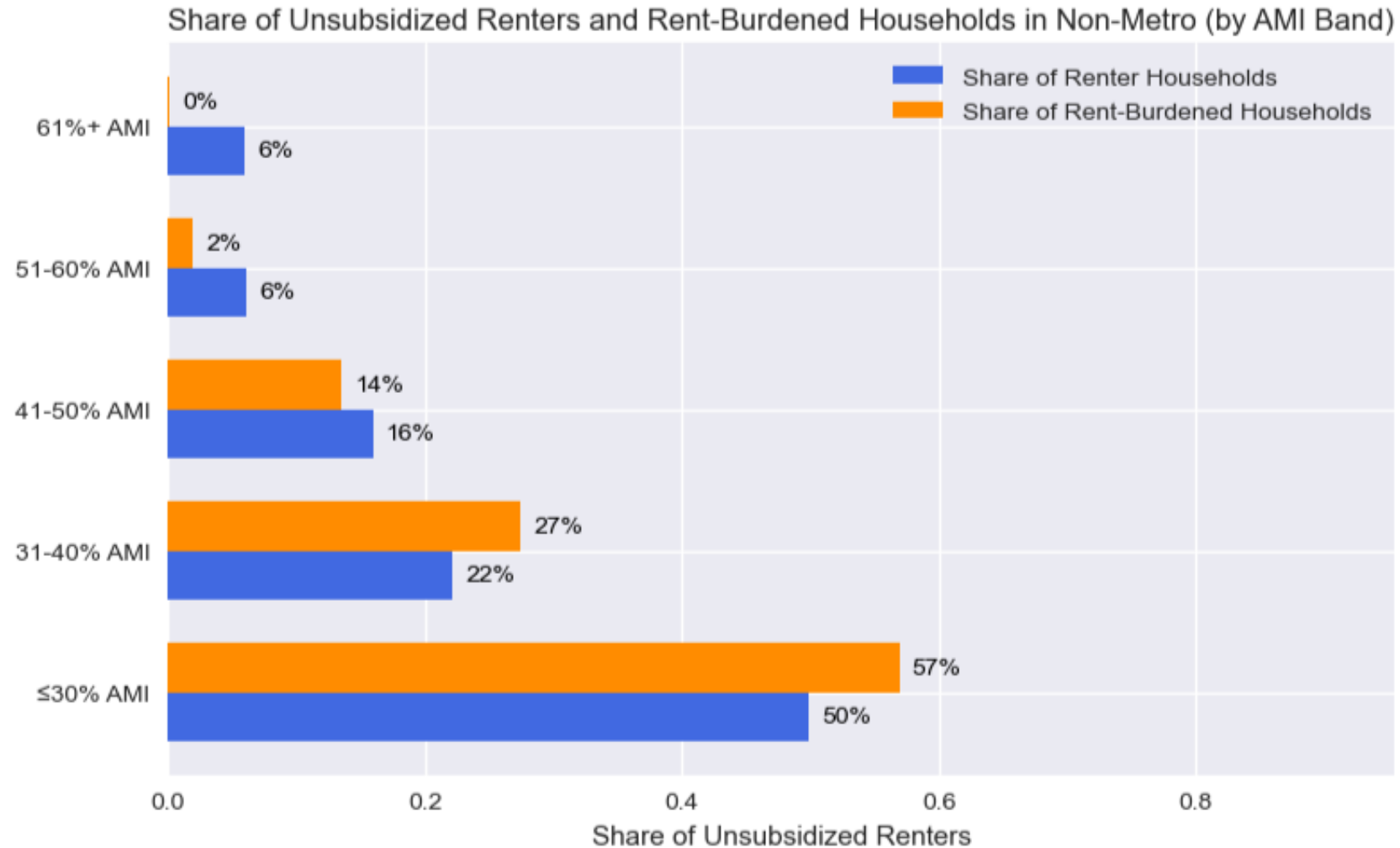
Household Incomes (Occupied Units) (Non-Metro)



Left: share of units by restricted AMI band. Right: share of households by actual income.

Source: WSHFC internal operational database. Includes data from projects that received a 9% credit allocation in 2016-2025.

Share of Households vs Share of Rent-Burden (Non-Metro Pool)



Source: Dept. of Commerce WBARS, Table 1. Includes data from projects that received a 9% credit allocation in 2016-2025.

Current Additional Low Income Set Aside



Additional Low-Income Set-Aside Menu							
Option	30% AMI	40% AMI	50% AMI	60% AMI	Higher Income County Points	Lower Income County Points	Weighted Average Income Served
1	50@30	25@40		25@60	60	-	40%
2	50@30	-	50@50	-	60	-	40%
3	50@30	-	30@50	20@60	58	-	42%
4	25@30	50@40		25@60	56	60	42.5%
5	50@30	25@50		25@60	56	-	42.5%
6	10@30	50@40	40@50	-	-	60	43%
7	50@30	10@40	-	40@60	54	60	43%
8	10@30	40@40	50@50	-	-	58	44%
9	-	50@40	50@50	-	56	58	45%
10	10@30	60@40	-	30@60	-	58	45%
11	10@30	30@40	60@50		54	58	45%
12		50@40	40@50	10@60	-	56	46%
13		40@40	60@50		-	56	46%
14	-	40@40	50@50	10@60	54	56	47%
15	-	25@40	75@50	-	54	56	47.5%
16	-	50@40	20@50	30@60	-	56	48%
17	-	40@40	30@50	30@60	54	56	49%

Potential Idea #1: The Basics



What Changes

- Reduces matrix to 8 options
- Removes high/low income county component

What Stays the Same

- Includes 5 “most select options” from 2018-2024 projects
- Keeps flexibility of 25% and 10% level commitment options for where it might matter (e.g., Metro, Farmworker, or Large Households)

Intended Outcomes

- Maintains 50% @ 30% AMI commitments as highest priority
- Simplifies while still enabling different affordability structures
- Keeps large enough point spread to hit pool minimums
- Mitigate rent burden

Potential Idea # 1



Additional Low-Income Set-Aside Menu						
	Option	30% AMI	40% AMI	50% AMI	60% AMI	Points
Deep Affordability	1	50@30	-	50@50	-	60
	2	50@30	25@40	-	25@60	60
	3	50@30	10@40	-	40@60	60
Strong Affordability	4	40@30	-	60@50	-	58
	5	40@30	20@40	-	40@60	58
Moderate Affordability	6	25@30	50@40	-	25@60	54
	7	25@30	25@40	50@50	-	52
Targeted Affordability	8	10@30	50@40	40@50	-	50

*Points are for deliberative purposes only.

Potential Idea #2: The Basics



What Changes

- Points are awarded based on the percentage of total units restricted at each AMI level
- Applicant may propose any combination of set aside combinations to “build to 100%”
- Removes high/low income county component
- Max points possible changes from 60 to 54 points
- Would likely require updates to minimum point thresholds

What Stays the Same

- Keeps flexibility of smaller commitment options for where it might matter (e.g., Metro, Farmworker, or Large Households)

Intended Outcomes

- Maintains 30% AMI commitments as highest priority
- Enables variety of affordability structures
- Mitigates rent burden

Potential Idea # 2



AMI Selections	Points
≤30% AMI	
• 50% or more units	35
• 40%-49% units	30
• 30%-39% units	24
• 20%-29% units	17
• 10%-29% units	10
≤40% AMI	
• 30% or more units	15
• 20%-29% units	10
• 10%-19% units	6
≤50% AMI	
• 40% or more units	10
• 30%-39% units	7
• 20%-29% units	4
60% AMI	
Can contribute to project feasibility but not worth points	0
Maximum Points Possible	54

*Points are for deliberative purposes only.

*Note: No double counting across income bands

Alternative Affordability Ideas: Discussion



- Do you think either of these options are an improvement from our current policy?
- Do either of these options address the issues/barriers you face in serving the housing needs in your area?
- Is there something else that's coming to mind for you that we should explore?

Topic: Average Income Test



- Would you use the Average Income Test (AIT) to support deeper affordability if we incentivized it?
- Do you see AIT as a viable option in your community? Why or why not?

Policy Focus Area: Priority Population



Updated Data

- Additional data analysis by geographic pool

Revisit Current Policy

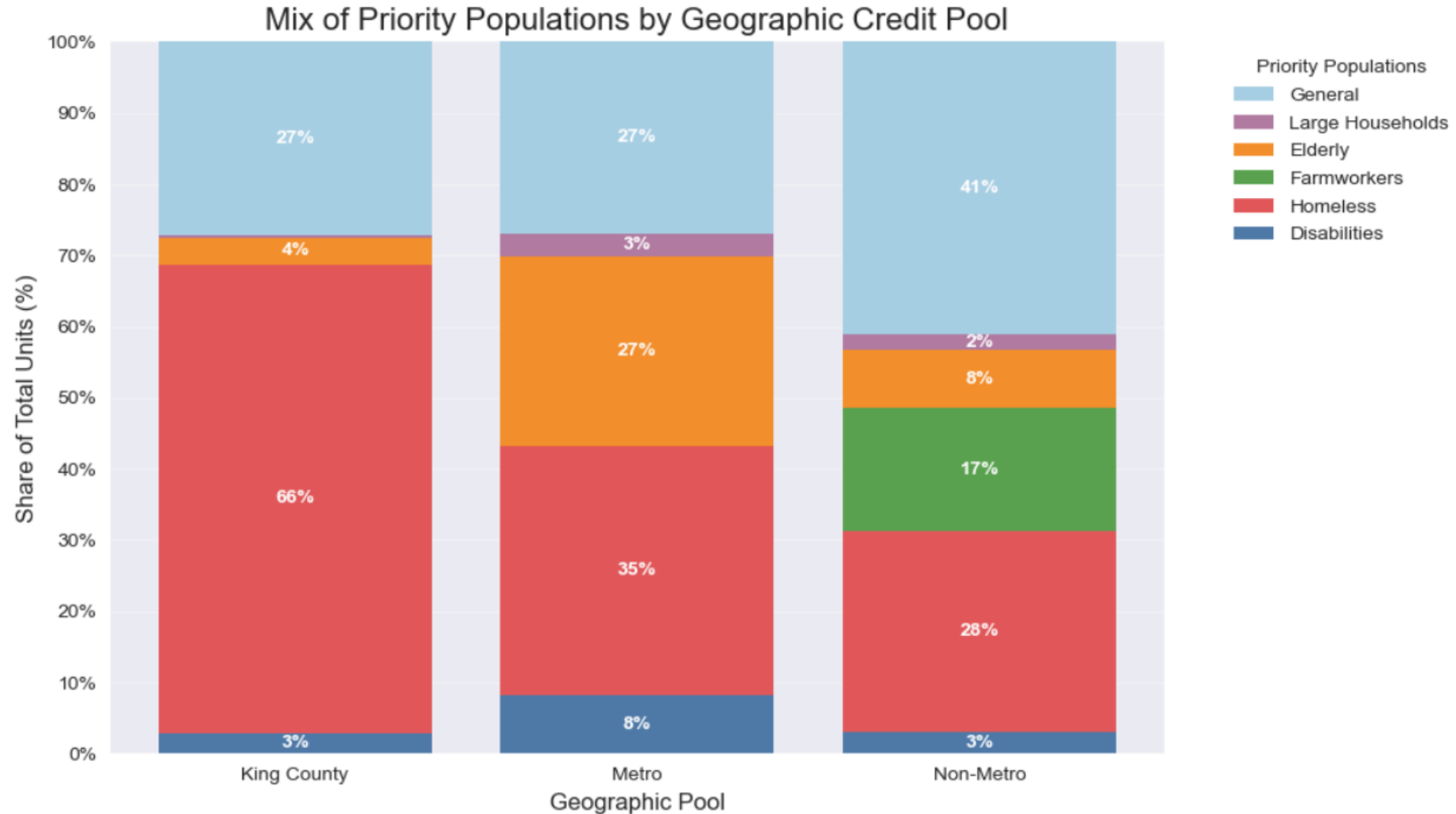
Introduce Two Potential Ideas for Consideration

- General concept
- Differences/similarities from current policy
- Intended impacts

Discuss

- Are either of these options an improvement from current policy?
- Do either of these options address the issues/barriers you face meeting the need in your area?

Priority Populations Vary By Credit Pool

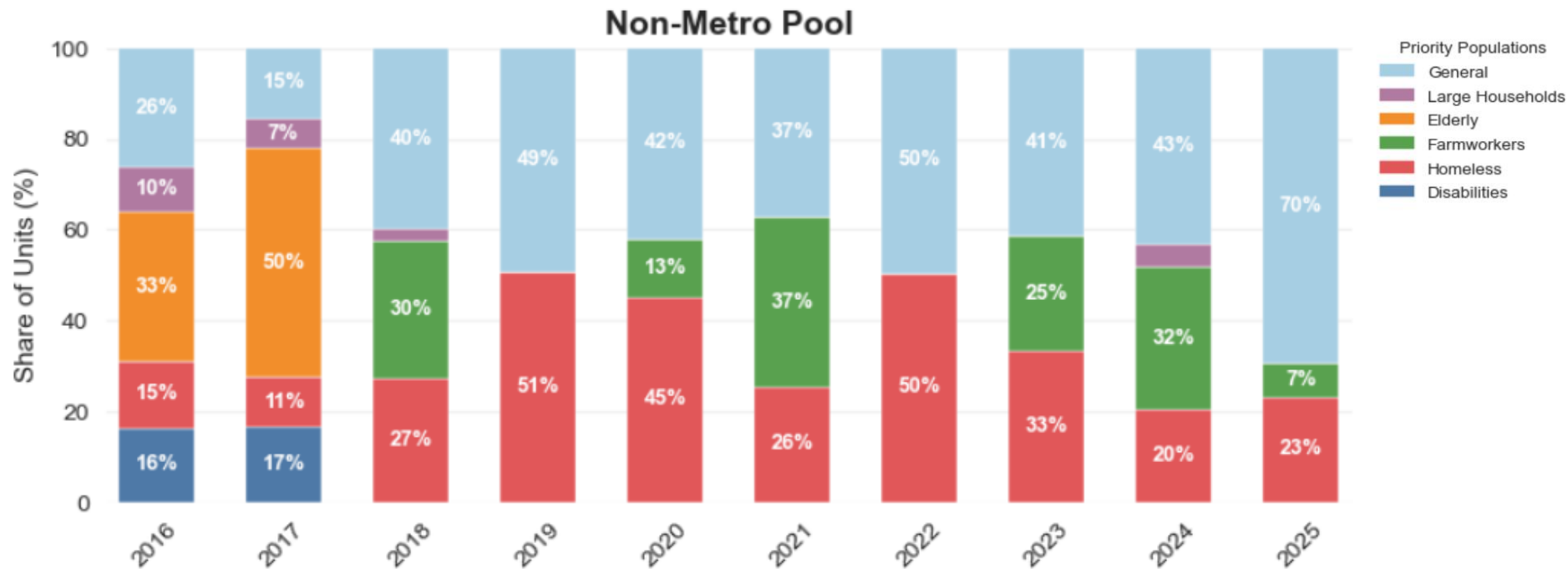


Source: WSHFC internal operational database. Includes data from projects that received a 9% credit allocation in 2016-2025.

Non-Metro Priority Populations Over Time



- **Farmworker** units appear in several years (12-37%)
- Other populations like **Disabled** and **Elderly** vary, and “**General**” can be very high



Source: WSHFC internal operational database. Includes data from projects that received a 9% credit allocation in 2016-2025.

Priority Populations: Current Policy



Option A – Permanent Supportive Housing

- Seattle/King County: 75% of units for 35 points
- Metro & Non-Metro: 25% of units for 25 points

Option B – Farmworker Housing

- Metro and Non-Metro: 75% of units for 25 points

Option C – Other Priority Populations

- 10 points each (max 20 points)
- Select up to two populations at 20% each
 - Farmworkers
 - Large Households
 - Persons with disabilities
 - Homeless
 - Elderly (entire project)

Potential Idea #1: The Basics



What Changes

- Points are awarded based on the percentage of total units committed to respective priority population
- Applicant may propose certain combinations to serve mixture of priority population groups
- Options available across pools for same point values
- Max points likely to change but that is still TBD

What Stays the Same

- Continued emphasis on PSH

Intended Outcomes

- Maintains PSH commitments as highest priority
- Elevates Large Households as high priority
- Unbundles categories to make it easier to understand priorities across groups

Potential Idea #1



Priority Populations	Points
Permanent Supportive Housing(/Homeless)	
• 20-39% units	20
• 40-59% units	32
• 60%+ units	45
Farmworker	
• 20-39% units	15
• 40-59% units	22
• 60%+ units	28
Large Households	
• 20-39% units	15
• 40-59% units	22
• 60%+ units	28
Persons with Disabilities	
• 20-25% units	15
• TBD??	24
Elderly	
• 100% units	24

*Points are for deliberative purposes only.

Potential Idea #2: The Basics



What Changes

- Large Households becomes a standalone option that varies by geographic pool
- Current Option C. becomes Option D (language edit)

What Stays the Same

- Everything else

Intended Outcomes

- Maintains PSH commitments as highest priority
- Elevates Large Households as high priority

Potential Idea #2



Option A – Permanent Supportive Housing

- Seattle/King County: 75% of units for 35 points
- Metro & Non-Metro: 25% of units for 25 points

Option B – Farmworker Housing

- Metro and Non-Metro: 75% of units for 25 points

Option C – Large Households

- Seattle/King County: 50% of units for 30 points
- Metro & Non-Metro: 25% of units for 22 points

Option D – Other Priority Populations

- 10 points each (max 20 points)
- Select up to two populations at 20% each
 - Farmworkers
 - Large Households
 - Persons with disabilities
 - Homeless
 - Elderly (entire project)

*Points are for deliberative purposes only.

Alternative Priority Populations Ideas: Discussion



- Do you think either of these options is an improvement from our current policy?
- Do either of these options address the issues/barriers you face in serving the housing needs in your area?
- Persons with Disabilities Set-Aside: Is there another unit set-aside percentage that we should incentivize besides 20-25%?

Other Topic Areas



- Job Centers
- Transit Oriented Development
- Energy Incentives
- Additional Use Period



Topic Area: Job Centers



- Update eligible cities and Census Designated Places (CDPs) using more current data from 2019 to 2023 period
- Resurface methodology incorporating minimum job thresholds (e.g., 2,000 jobs)
- Point Structure: unchanged
- Effective date would be as soon as policies are adopted, but waiver process is under consideration for first year

Topic Area: Transit Oriented Development



- Use fixed-distance buffers consistent with Department of Commerce's TOD framework:
 - ¼ mile from existing or planned Bus Rapid Transit (BRT)
 - ½ mile from existing or planned Light Rail Transit (LRT)
- Eligibility determined using Commerce's publicly available TOD tool.
 - Applicants must provide documentation (e.g., screenshot) demonstrating eligibility.
 - <https://www.commerce.wa.gov/growth-management/housing-planning/transit-oriented-development/>
- Expand eligibility beyond Seattle/King to all geographic pools
- Still worth 1 point



Aligning with Commerce's **Clean Building Performance Standards (CBPS)**

- Provide guidance and resources
 - <https://www.commerce.wa.gov/cbps/tier-2-compliance/>
- CBPS requires:
 - Benchmarking
 - Operations & Maintenance Program
 - Energy Management Plan
- Point structure: To be developed (potential optional points for aligning with CBPS)

Topic Area: Additional Use Period



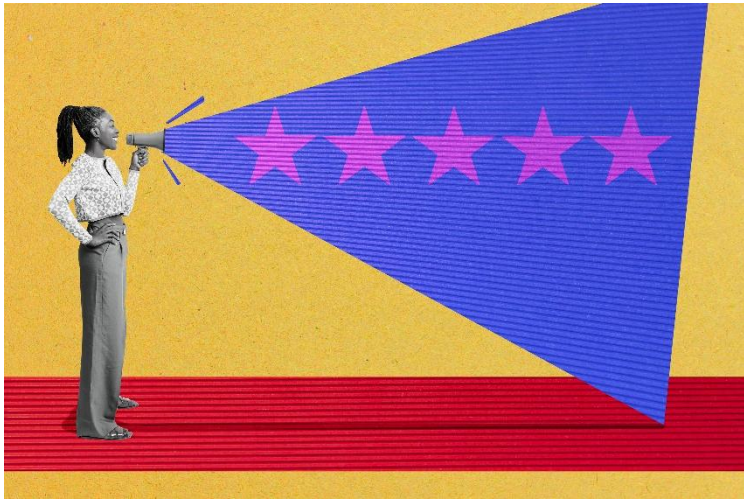
- Establish threshold
- Consider offering points for additional years beyond that threshold



We Need Your Help



- Call for volunteers for additional testing



- Any projects in your pipeline to test?
- Score AMI and Priority Population Options
- Interested in your selections under these options, impact on points, any challenges with other public funder requirements, etc.

Timing/Next Steps



Original Goal:



- *Drafting policy language in May*
- *Planned to present to the Board in June*
- *Planned to seek Board approval in July if not June*

Next Steps (May-June):

- Additional testing with volunteer projects in your pipelines
- Sharing back results before finalizing policy language



Questions?



- Clear understanding?





WASHINGTON STATE
HOUSING FINANCE
COMMISSION



Thank you!

Jackie Moynahan jackie.moynahan@wshfc.org

Kate Rodrigues kate.rodrigues@wshfc.org

Keri Williams keri.williams@wshfc.org