# **RESOURCE LIST**

The Commission is prohibited, under RCW 42.17.260(7), from providing lists of applicants for commercial purposes.

We read this statute as constraining us from making available the names, addresses, and phone numbers of applicants who have received Credit Reservation Contracts to those parties who could provide services necessary for the viability of the projects, such as lenders, lawyers, and accountants. We are pursuing an alternative approach of supplying to the applicant's lists of practitioners in various fields: accountants, attorneys, consultants, lenders, property managers, and syndicators. We hope that the resource list will facilitate applicants in obtaining the advice and resources to produce a successful project.

We have assembled this list with two cautions. First, the list is not exhaustive. We contacted practitioners that we were aware were active in providing services to tax credit projects, and were approached by others to be included on a resource list. There are likely others available that we are not aware of or that we may have overlooked.

Second, the Commission does not endorse any of the companies or individuals on the attached lists, and has not verified that the comments provided by those on the list are accurate. We have merely compiled the list. You should use your own judgment in selecting any of the parties listed to assist in your project.

We update the resource list periodically. Anyone wishing to be added to the list should contact the Multifamily Housing and Community Facilities Division at (206) 464-7139 or email us at askusMHCF@wshfc.org for a copy of the resource information form. This form can be returned to the Commission by fax or by mail. <u>http://wshfc.org/mhcf/9percent/resourcelistrequest.pdf</u>

# ACCOUNTANTS

CLARK NUBER P.S.

10900 NE 4th Street, Suite 1700

Bellevue, WA 98004 Contact: Andrew Prather, CPA; Jeff Meier

Phone: (425) 635-4571 | Fax: (425) 709-6575

Email: aprather@clarknuber.com ; jmeier@clarknuber.com

Accounting, Auditing, Taxes, Federal Compliance, Cost Certifications, Systems, consulting and general management consulting.

DAUBY O'CONNOR & ZALESKI, LLC

501 Congressional Blvd, Suite 300 Carmel, IN 46032 Contact: Williams D. Farrington Phone: (317) 848-5700 ext. 104 | Fax: (317) 815-6140

Email: <u>bfarrington@doz.net</u>

DOZ is a certified public accounting firm providing professional services to manager, owners, not-for-profit sponsors, and investors of multifamily housing, senior and independent living facilities, and related real estate entities. DOZ is well versed in LIHTC, HUD, RD and state agency. The firm annually provides various accounting and auditing, consulting, and tax services to over 3,100 entities located throughout the US, encompassing over 46 states, including Washington State.

FAVORS RETTIG, CPA' S, P.S.

1901 65th Avenue West, Suite 100 Fircrest, WA 98466 Contact: Michael J. Favors, CPA ; G. Matthew Rettig , CPA or April A. Bergren, CPA Phone: (253) 564-4993 | Fax: (253) 564-2508

Email: mike@favorscpas.com; matt@favorscpas.com; april@favorscpas.com

Full service CPA firm with over 120 projects providing audit, accounting and tax services to low income and affordable housing projects. We specialize in providing client service not always available in larger firms. Services include all aspects of Section 42 housing requirements, HUD and USDA projects.

FINNEY, NEILL & COMPANY, PS

9757 Greenwood Ave. North Seattle, WA 98103 Contact: Steven Judd, CPA, CMA, CFE ; Thomas G. Neill, CPA Phone: (206) 298-9811 | Fax: (206) 298-9772

E-mail: sjudd@finneyneill.com ; tom@finneyneill.com

A full service CPA firm working with not-for-profit organizations, developers, public housing authorities and public development authorities who develop and manage HUD, Section 42, and New Markets affordable housing and commercial projects. Services provided include 10% and Final Cost Certification Audits; annual financial statement audits; tax return preparation/consulting; single purpose, mixed-use and tax-exempt bond financed projects.

#### JACOBSON JARVIS & CO., PLLC

600 Stewart Street, Suite 1900 Contact: Julleen Snyder, CPA Seattle, WA 98101-1219 Phone: (206) 628-8990 | Fax: (206) 628-0432 E-Mail: julleen@jjco.com | WEB site: www.jjco.com Jacobson Jarvis is a full-service certified public accounting firm focusing 100% on the Not-For-Profit community, providing audit, cost certification, tax and consulting services. Our auditors work solely with NFP clients to help them achieve their mission.

LOVERIDGE, HUNT & CO., PLLC

14725 SE 36th Street, Suite 401 Bellevue, Washington 98006 Contact: Craig Lisko, CPA Phone: (425) 679-0538 (direct) Fax:(425) 646-3368

## E-mail: clisko@loveridgehuntcpa.com

Loveridge Hunt & Co. is based in Washington State with clients throughout the US. The firm's focus is on the affordable housing industry and we have been involved with the LIHTC program since its inception. Services include partnership/LLC audits, non-profit audits (A-133), reviews, compilations, attestation services, HUD REAC, audits of public housing authorities, cost certifications (10% carryover, tax credit, HUD, RD and historic tax credits), BETC audits, upper tier fund audits, partnership/corporate tax returns, returns for organizations exempt from income tax, advisory services (evaluation of eligible basis, creation of appropriate entities, tax credit application assistance, carryover allocation certifications, timing of investor entry, credit rate lock-in, rehabilitation issues, evaluation of syndicator proposals, tax credit year 15 exit strategies), training and otherconsultation.

Novogradac & Company LLP

1300 114<sup>th</sup> Avenue SE, Suite 240 Bellevue, Washington 98004 Contact: Thomas Stagg Phone: (425) 453-5783 X 2401 | Fax: (425) 453-5784

E-mail: Thomas.stag@novoco.com

Industry leader in tax credit, Novogradac & Company LLP is a national CPA firm with over 25 years' experience providing tax credit services such as 10% test cost certification, final cost certification, tax return preparation, financial statement audits, tax credit counseling, etc. We also assist with compliance issues including tenant file reviews. We can provide services form the inception of the deal all the way through year 15 exit strategy including compliance relates issues during the project's compliance period.

# SQUIRES MADDUX & COMPANY, PLLC

100 Second Avenue S Suite 270 Edmonds, WA 98020 Contact: John Maddux; Gary Squires Phone: (425) 712-0515 Ext. 102 | Fax: (425) 778-0448 E-Mail john@squiresmaddux.com Ten percent carryover certifications, final cost certifications, audits and tax return preparation

# WATSON & MCDONELL, PLLC

1325 4th Ave. Suite 1705 Seattle, WA 98101 Contact: Lillian McDonell; Susan Reilly Phone: 206-489-1700 | Fax: (206) 382-3558 Email: lillian@watsoncpas.com; susan@watsoncpas.com

10% Test Cost Certification Audits; Final Cost Certification Audits, Tax Return preparation; Financial Statement Audits

# ATTORNEYS

BJORNSON LAW OFFICES PC

2809 Great Northern Loop, Suite 100 Missoula MT 59808 Contact: David Bjornson Phone: (406) 721- 8896 | Fax: (406) 541- 8900

Email: bjorlaw@bjornsonlaw.com

David Bjornson is a CPA and an attorney. Has represented owners, developers and nonprofit entities in the acquisition, development, construction and financing of affordable housing. Experienced in advising clients on projects in WA, MT, OK and TX. Has a Masters of Law in taxation from NYU, and practiced law in Seattle with the accounting firm of Touche, Ross & Co., and the law firm of Bogle & Gates.

FOSTER PEPPER PLLC

In Seattle:	In Spokane:
1111 Third Avenue Suite 3400	422 West Riverside Avenue, Suite 1310
Seattle, WA 98101	Spokane, WA 99201-0302
Contact: Deborah Winter	Contact: Jeff Nave
Phone: (206) 447-8976   Fax: (206) 749-2034	Phone: (509) 777-1601  Fax: (800) 533-2202
E-mail: <u>wintd@foster.com</u>	E-mail: <u>navej@foster.com</u>
Contact: Allison Schwartzman	
Phone: (206) 447-6406  Fax: (206) 749-1962	
E-mail: <u>schwa@foster.com</u>	
Contact: Lindsay Coates	
Phone: (206) 447-7263  Fax: (206) 749-2008	
E-mail: <u>coatl@foster.com</u>	

Foster Pepper provides legal representation of housing authorities, nonprofit and for-profit organizations, tribal entitles and equity investors on tax credit projects and on bond financings. Tax Credit experience includes HOPE VI mixed finance projects, tribal housing projects involving NAHASDA funds, tax-exempt general partners, and "4%" credits for bond-financed buildings.

KANTOR TAYLOR NELSON EVATT & DECINA PC

901 Fifth Avenue, Suite 4000 Seattle, WA 98164 Contact: Mark Kantor Phone: (206) 812-2500 |Fax: (206) 607-1850

Email: mkantor@kantortaylor.com

Legal services include preparation and/or review of real estate acquisition documents, preparation and negotiation of developer, construction and management agreements, review of proposed equity financing commitments and preparation of all equity financing documents, including partnership agreements, legal opinions, tax opinions and related documents.

## MILLER NASH LLP

4400 Two Union Squa	are	3400 US Bancorp Tower	550 Broadway Street, Suite 400
601 Union Street		111 SW Fifth Avenue, Ste. 3500	Vancouver, WA 98660
Seattle, WA 98101		Portland OR 97204-3699	Phone: (360) 699-4771
Phone: (206) 622-848	4	Phone: (503) 224-5858	Fax: (360) 759-4694
Fax: (206) 622-7485		Fax: (503) 224-0155	Website: www.millernash.com

A law firm providing legal services relating to low income housing tax credit projects

### ROBERT J. SULLIVAN, PC

121 SW Salmon Street, Suite 1100 Portland, Oregon 97204 Contact: Robert Sullivan Phone: (503)780-6319 Email: <u>robslaw@spiritone.com</u>

## WOLFE THOMPSON

Attorney at Law 6785 S. Eastern Ave. Ste 4 Las Vegas, NV 89119 Contact: Steven Wolfe-Thompson Phone: (702) 263-3030 | Fax: (702) 995-0155

E-mail: wolfe@wolfelawyer.com

Representing owners, developers, investors, governmental agencies and nonprofit entities in the acquisition, development, construction and financing (bonds and/or tax credits) of affordable housing.

# CONSULTANTS

AM CONSULTING

Hayden, ID 83835 Contact: April Michael Phone: (208) 660-4189 | Fax: (888) 878-4088

E-mail: aprilm82@live.com

Services include: thorough reviews of move in & annual recertification's in accordance with LIHTC/Bond/HOME/Sec8 yearly audits

#### BEACON DEVELOPMENT GROUP

1680 S. Roberto Maestas Festival St Seattle, WA 98144 Contact: Brian Lloyd Phone: (206) 204-1966 |Office: (206) 860-2491

E-mail: <a href="mailto:brianl@beacondevgroup.com">brianl@beacondevgroup.com</a>

We provide superior consulting, development management, housing development, and planning services to non-profit, public and faith-based organizations dedicated to building affordable housing and healthy communities. Our services include: site identification, assessment and acquisition assistance, feasibility studies, construction management services, investor identification and negotiation, public and private construction and permanent funding applications and negotiations, and organizational assessment.

CBRE, INC.

1420 5th Avenue, Suite1700 Seattle, WA 98101 Phone: (206) 292-1600 | Fax: (206) 292-6033

Email: john.miller@cbre.com

The HUD/Affordable Housing Group of CBRE, Inc. serves owners of affordable multi-housing, HUD-regulated and LIHTC properties throughout the country. We provide industry leading real estate advisory services, portfolio analysis, strategic financial evolution, and real estate brokerage.

E & A TEAM, Inc.

100 Towncenter Blvd., Suite 300 Tuscaloosa, AL 35406 Phone: (205) 722-9331 | Toll Free: (888) 504-7483 ext. 1130 Email: mark@eandateam.com E&A provides the following services: Compliance File Reviews for LIHTC, HOME, HUD, RD and Housing Trust Fund properties CNA's & PNA's Accessibility inspections on existing multifamily properties identifying ADA, Section 504 and Fair Housing issues Fair Housing Training for property management Accessibility Training for property management Accessibility Training for Development Teams (Architect, Contractor, sub-contractors, compliance personnel) Accessibility Blueprint and Specification reviews Accessibility construction inspections for new and rehab construction

## EVERGREEN HOUSING DEVELOPMENT GROUP, LLC

PO Box 31879 Seattle, WA 98103 Contact: Andrew Brand Phone: (206) 605-2173

E-mail: andrew@evergreenhd.com

Evergreen Housing Development Group LLC helps clients develop better projects through a full range of development services. We provide feasibility analysis, due diligence/application work, financial modeling, project management and asset management services.

**INSITE BUILDERS** 

10532 35th Ave. NE Seattle, WA 98125 Contact: Adam Diskin

Phone: (805) 896-6984 | Fax: (805) 880-0334

General contractor and construction manager specializing in tax credit rehab and new construction; Complete understanding of placein-service and tax credit requirements; Assistance with due diligence, budgeting, planning and zoning, building permits and asset management during construction

#### LIHTC ADVISORS

1912 66<sup>th</sup> Street Southeast Auburn, WA 98092 Contact: Brandon Grisham Phone: (253) 653-3313 E-Mail: <u>brandon@lihtcadvisors.com</u>

We provide detailed consulting for LIHTC and Section 8 General and Limited Partners to assist in making disposition or refinance decisions. Our services include general or limited partnership valuations, property broker opinion of values, partnership buyout negotiations and refinance guidance.

### NOVA INVESTMENT REALTY ANALYSIS

516 S. Maple St., Canby OR 97013 Contact: Maureen Guthner Phone: (503) 266-2880 | Cell: (503) 868-1106

E-mail: mguthner@canby.com

Appraisals and Market Studies for LIHTC, HUD & Rural Development; Affordable & Seniors Housing Specialist in Oregon, Washington and California

OFFICE OF RURAL & FARMWORKER HOUSING (ORFH)

1400 Summitview Ave. Suite 203 Yakima, WA 98902 Contact: Marty Miller Phone: (509) 248-7014 | Fax: (509) 575-3845

Email: martym2@orfh.org

ORFH provides direct, comprehensive, low-income housing development services to local non- profits, housing authorities, municipalities and other organizations and individuals with a primary focus on multi-family rental housing

SALTER LTD.

and related facilities for farmworker households. All necessary services to obtain capital financing and assure high quality housing construction and management are provided. 2973 Cleveland Rd. Wooster, OH 44691 Contact: Beth Hodges Phone: (330) 345-7077 | Fax: (330) 345-7088

E-Mail: bhodges@saltersvcs.com

File/Tenant compliance with Section 42 and HUD regulations; extensive experience with qualifying & certifying tenants with layered program requirements and fair housing

SHELTER CAPITAL CORPORATION

1326 Bellevue Way NE #6 Bellevue WA 98004-3685 Contact: Mark Miller Phone: (425) 451-8255 | Fax: (425) 462-1921 Email: mmark7@gwest.net

Tax Credit applications, securing debt financing, securing equity financing, management consulting, joint ventures between for-profit and nonprofit sponsors, below-market interest rate loan and grant applications.

SHELTER RESOURCES, INC.

2223 112th Ave. NE, Suite 102 Bellevue, WA 98004 Contact: Len Brannen Phone: (425) 454-8205 | Fax: (425) 455-8546

E-mail: <a href="mailto:lenb@shelterresourcesinc.com">lenb@shelterresourcesinc.com</a>

For profit affordable housing developer who actively seeks joint venture relationships with non-profit affordable housing sponsors; brings resources and experience to the table

THE COAST GROUP OF COMPANIES

2829 Rucker Avenue, Suite 100 Everett, WA 98201 Contact: Tom Hoban Phone: (425) 339-3638 |Fax: (425) 405-2902

E-mail: tomhoban@coastmgt.com | Website: www.coastsvn.com AND www.coastmgt.com

Coast manages over 150 affordable housing communities, representing roughly 8,000 housing units throughout the Northwest US. Coast has over 25 years of experience managing affordable housing including consulting, lease-up, turnaround and stabilization of communities financed through LIHTC, Bond, RD and HUD. We have deep history of working with non-profit, mission driven clients, as well as for-profit developers and investors. Coast also serves a large portfolio of conventional housing and commercial properties, and offers real estate advisory and investment services. Coast carries the Accredited Management Organization<sup>®</sup> designation from the Institute of Real Estate Management<sup>®</sup>.

ZBA Architecture, P.S.

421 West Riverside, Suite 860 Spokane, WA 99201 Contact: Mark King/ Andy Vanhoff Phone: (509) 456-8236 E-mail: <u>king@zbaarchitecture.com</u> Architectural and Planning services with over 30 years' experience specializing in affordable housing. ZBA offers a wide range of services to support your affordable housing project including design and planning for new construction, renovation planning, capital needs assessments, energy modeling, evergreen planning and reporting, and funding application assistance.

# LENDERS

#### RAINIER SQUARE/BANK OF AMERICA

401 Union St. WA1-510-23-00 Seattle, WA 98101-2501 Contact: Jan Laskey Phone: (206) 358-7617

# Email: jan.k.laskey@bofa.com

Construction, permanent, and bridge loans; credit enhancement; direct investments. FHLB member with access to Community Investment Program and Affordable Housing Program. Expertise in LIHTC Program and tax-exempt bond financing. Construction and permanent taxable and tax exempt financing is available.

#### US BANCORP COMMUNITY DEVELOPMENT CORPORATION

Community Lending Dept. 1420 5th Avenue, 8th Floor Seattle, WA 98101 Contact: Ann Melone Phone: (206) 344-5505 Email: <u>ann.melone@usbank.com</u>

We offer both conventional and tax exempt construction and permanent loans for affordable housing projects (including mixed-use); letters of credit enhancement; tax credit equity investment; capital markets services including municipal bond underwriting and derivatives; corporate trust and escrow services; and treasury management and depository services.

## US BANCORP COMMUNITY DEVELOPMENT CORPORATION

621 Capitol Plaza Mall, Suite 800 Sacramento, CA 95814 Contact: Lisa Gutierrez Phone: (916) 498-3457 Email: <u>lisa.gutierrez@usbank.com</u> USBCDC provides construction and permanent financing for affordable housing projects and developers.

#### UNION BANK, NA

10900 NE 8th St. Suite 1250 Bellevue, WA 98004 Contact: Bryan Friend Phone: (425) 452- 1486

Email: <a href="mailto:bryan.friend@unionbank.com">bryan.friend@unionbank.com</a>

Construction and term financing, tax-exempt private placements direct tax credit investments, full cash management and depository services interest rate management products.

## WASHINGTON COMMUNITY REINVESTMENT ASSOCIATION (WCRA)

1200 5th Avenue, Suite 1406 Seattle, WA 98101 Contact: Dulcie Claassen, Susan Duren Phone: (206) 292-2922

Email: dclaassen@wcra.net

Nonprofit bank consortium, very experienced, permanent loan provider able to coordinate with multiple funders and provide technical assistance on nonprofit transactions. Long term, fixed rate loans to for profit and nonprofit sponsors with below market rates. Can facilitate construction loan, tax credit purchase and bridge financing through bank members. Taxable and tax-exempt bonds.

WELLS FARGO BANK COMMUNITY LENDING & INVESTMENT DEPARTMENT

999 3rd Ave, 11th Floor
Seattle, WA 98104-4019
Contact: Christine Rush
Phone: 206-292-3548
E-mail: rushch@wellsfargo.com
Construction, permanent, and bridge loans. Expertise in LIHTC and Tax Exempt Bond-Financing for Non-Profit and For-Profit Borrowers.

#### ALLIED RESIDENTIAL

1601 East Valley Road, Suite 180 Renton, WA 98057 Contact: Greg Anderson Phone: (425) 226-5150 | Fax: (425) 226-6998 E-Mail: ganderson@alliedresidential.com

Since 1987 our firm has provided full service property management for a variety of clients that own affordable housing including both private and public entities. Our services include day-to-day property management, staffing & training programs, real estate inspection & evaluation, marketing/consulting, file/compliance audits, compliance due diligence, TRACS/WBARS submissions, pre- development consulting, rehab construction management, renovation plans & budgets and preparation of operational budgets.

We are an Accredited Management Organization (AMO<sup>®</sup>) through IREM<sup>®</sup> and our highly educated staff holds professional designations including CPM<sup>®</sup>, C3P, SCHM, COS, Certified Specialist in HUD Occupancy.

Our experience includes management of Low Income Housing Tax Credit (LIHTC), Bond Financing, ARCH, RD, CDBG, HOME, HOF and HUD contract programming. Many of our communities have multiple layers of programming requirements.

#### AMERICAN PROPERTY MANAGEMENT, INC.

110-110th Ave., NE, Suite 550 Bellevue, WA 98004 Contact: Chris Craig Phone: (425) 709-7256 Email: ccraig@acg.com

More than 25 years' experience providing property management solutions for affordable housing developers and owners.

#### **FPI MANAGEMENT**

800 Iron Point Road Folsom, CA 95630 Contact: Nina Schaefer Phone: (916) 357-5300 Email: <u>nina.schaefer@fpimgt.com</u>

FPI Management currently provides management and compliance services for over 40,500 units financed through the LIHTC Section 42 program. FPI has been providing comprehensive property management service for LIHTC communities since 1990. FPI has built this portfolio through successful lease-ups and management of new construction and acquisition/rehab projects. FPI provides affordable property management in SoCal, NorCal, PNW and across the nation. Currently FPI Management offers comprehensive management services for all types of affordable programs including HUD, Tax Credit, Bond, Sec. 8, HOME, HTF, BMR, RDA and various local city, county, and state affordable programs.

#### **GUARDIAN MANAGEMENT LLC**

710 NW 14th Ave Second Floor Portland, OR 97209

Phone: (503) 802-3600 | Fax: (503) 802-3648

The firm manages 12,000 multi-family units in Oregon, Washington, Idaho, Hawaii, Montana and Arizona in more than 210 projects. 125 RD, HUD or LIHTC properties totaling 5,000 units. Experience ranges from garden walk up, mid-rise, high rise, rehab and repositioning, and high end luxury properties. Guardian offers training to site personnel organizes and supervises site operations and accounting services and financial reports. The firm holds the ACCREDITED MANAGEMENT ORGANIZATION<sup>®</sup> designation through the Institute of Real Estate Management.

**KEY PROPERTY SERVICES, INC.** 

7710 NE Greenwood Drive, Ste. 150 Vancouver, WA 98662 Contact: Eric Johnson Phone: (360) 695-1538 | Fax: (360) 695-4238

## E-Mail: ejohnson@kpsinc.net

Full service property management company, with over twenty years of experience in affordable housing, including LITHTC and HOME units. Per file compliance review services available.

#### OLYMPIC MANAGEMENT CO

PO Box 1847 Milton, WA 98354-1847 Phone: (253) 896-4100 | Fax: (253) 896-3900 The Tax Credit Specialist: Full service property management company whose portfolio includes conventional, Retirement, and Low-Income Properties.

SEATTLE HOUSING AUTHORITY

190 Queen Anne Avenue North Seattle, WA 98109 Contact: Rhonda G. Hue Phone: (206) 465-8189 | Fax: (206) 615-3408 E-Mail: rhue@seattlehousing.org

#### THE COAST GROUP OF COMPANIES

2829 Rucker Avenue, Suite 100 Everett, WA 98201 Contact: Tom Hoban Phone: (425) 339-3638 | Fax: (425) 405-2902

E-mail: tomhoban@coastmgt.com Website: www.coastsvn.com | www.coastmgt.com

Coast manages over 150 affordable housing communities, representing roughly 8,000 housing units throughout the Northwest US. Coast has over 25 years of experience managing affordable housing including consulting, lease-up, turn- around and stabilization of communities financed through LIHTC, Bond, RD and HUD. We have deep history of working with non-profit, mission driven clients, as well as for-profit developers and investors. Coast also serves a large portfolio of conventional housing and commercial properties, and offers real estate advisory and investment services. Coast carries the Accredited Management

Organization<sup>®</sup> designation from the Institute of Real Estate Management<sup>®</sup>.

#### QUANTUM MANAGEMENT SERVICES INC

3810 196th Street SW Suite 10
PO Box 2170
Lynnwood WA 98036
Contact: Doug Repman
Phone: (425) 776-1294 | Fax: (425) 776-1073
E-mail: repmand@quantumms.com | Website: www.quantumms.com Management - full service property management with portfolio of Bond and 9% TaxCredit properties.

INDIGO REAL ESTATE SERVICES, INC

5415 California Ave SW Seattle, WA 98136 Phone: (206) 230-9874 Fax: (206) 230-9879 Email: chrism@indigorealestate.com

The Washington State Housing Finance Commission honored Indigo Real Estate Services, Inc. with a Proud Partner Award in 2014. The Commission cited our professionalism, responsiveness and diligence in managing apartment properties throughout the state. Indigo was founded in 1996 with a focused commitment to apartment property management services for Seattle based investors. Our business model is to selectively align ourselves with quality clients who value a proactive entrepreneurial approach to property management. We possess nationally recognized affordable and conventional apartment management expertise offering full service and customizable property management solutions for high-rise, mid-rise, garden style and mix-use multifamily housing communities.

## **SYNDICATORS**

#### DON BEATY

1809 7th Avenue, Suite 1019 Seattle, WA 98101 Contact: Don Beaty Phone: (206) 443-2320 | Fax: (877) 878-2433 Email: dbeaty@smtgrp.com

**BOSTON CAPITAL CORPORATION** 

One Boston Place, Suite 2100 Boston, MA 02108 Contact: Corine Sheridan, Diego Benites Phone: (410) 451-7309 (C. Sheridan) (617) 624-8886 (D. Benites) Fax: (617) 624-8999 | E-mail: <u>csheridan@bostoncapital.com</u>; <u>dbenites@bostoncapital.com</u> Boston Capital is a national syndicator of tax credits providing equity, debt and unrated tax-exempt bonds for LIHTC projects.

#### IFG CAPITAL

1875 Century Park East, Suite #920
Los Angeles, CA 90067
Phone: (310) 299-8402 | Fax: (310) 402-0556
Email: <u>ralph.coppersmith@ifgcapitalre.com</u>
Provide tax credit equity and assistance to developers of affordable housing on 9% an 4% deals

#### **R4 CAPITAL**

895 Dove Street, Suite 475 Newport Beach, CA 92660 Contact: Ronne Thielen Phone: (949) 438-1050 | Cell: (714) 727-3851 Email: <u>rthielen@r4cap.com</u> Providing equity and debt for Tax Credit developments

#### RAYMOND JAMES TAX CREDIT FUNDS

880 Carillan ParkwaySt. Petersburg, FL 33716Phone: (800) 248-8863Providing equity and debt for Tax Credit developments.

## UNION BANK, NA

10900 NE 8th St. Suite 1250 Bellevue, WA 98004 Contact: Bryan Friend Phone: (425) 452- 1486

# Email: <u>bryan.friend@unionbank.com</u>

Construction and term financing, tax-exempt private placements direct tax credit investments, full cash management and depository services interest rate management products.

# US BANCORP COMMUNITY DEVELOPMENT CORPORATION

1307 Washington Ave., Suite 300 St. Louis, MO 63103 Contact: Beth Stohr

Phone: (314) 335-2626

E-mail: <u>beth.stohr@usbank.com</u>

We are a direct investor in a wide range of tax credit properties, including rehab and new, mixed- use, senior, and special needs.